



**Purchasing Service Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 47  
AGENDA DATE: Thu 01/26/2006  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month service contract with MASTEC OF NORTH AMERICA, INC., Austin, TX for traffic signal installation and services in an amount not to exceed \$1,606,821.26, with two 12-month extension options in an amount not to exceed \$1,606,821.26 per extension option, for a total contract not to exceed \$4,820,463.78.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$1,606,821.26 is available in the Fiscal Year 2005-2006 Amended Capital Budget for the Public Works Department. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** A fiscal note is attached.

**REQUESTING** Purchasing **DIRECTOR'S**  
**DEPARTMENT:**for Public Works; **AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** R.C. Hernandez, Senior Buyer/974-6434

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bid of two bids received.

**MBE / WBE:** 19.35% MBE and 5.91% WBE subcontractor participation.

This service agreement will provide for traffic signal installation and related services to be used by the Public Works Department/Traffic Signal & Control Division. It provides the City with services required to install, upgrade and maintain existing traffic signals. Services under this agreement include installation of new traffic signal systems and the removal or repair of existing signals.

Traffic signal improvements contribute to the Transportation Division's overall mission to provide a safe and efficient transportation system. Traffic signals are installed at intersections where traffic volume and/or accident history indicates that the traffic signals are warranted. Modernization and upgrades of existing traffic signals becomes necessary as technology in the traffic field improves.

MBE/WBE solicited: 15/1

MBE/WBE bid: 1/0

This contract will be awarded in compliance with the MBE/WBE Ordinance. MBE/WBE Participation goals stated in the solicitation were 15.1% MBE and 5.41% WBE.

<b><u>NON M/WBE TOTAL – PRIME</u></b>	<b><u>\$1,019,821.26</u></b>	<b><u>63.47%</u></b>
Mastec of North America, Inc.	\$1,019,821.26	63.47%

<b><u>MBE TOTAL – SUBCONTRACTORS</u></b>	<b><u>\$ 311,000.00</u></b>	<b><u>19.35%</u></b>
(FH) The Personnel Store (Laborers)	\$ 311,000.00	19.35%

<b><u>WBE TOTAL – SUBCONTRACTORS</u></b>	<b><u>\$ 95,000.00</u></b>	<b><u>5.91%</u></b>
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RCA Serial#: 10379 Date: 01/26/06 Original: Yes

Published:

Disposition:

Adjusted version published:



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(FR) Arrow Oil, Austin, TX (fuel, oil diesel)	\$ 74,000.00	4.61%
(FH) Central Texas Barricades (Barricades, Traffic, Portable)	\$ 21,000.00	1.30%
<b><u>NON-M/WBE TOTAL – SUBCONTRACTORS</u></b>	<b><u>\$181,000.00</u></b>	<b><u>11.27%</u></b>
GE Supply, Austin, TX (Conduit & Fittings, Manholes)	\$146,000.00	9.09%
Contrators Asphlat, Inc. Round Rock, TX (Street Maintenance & Repairs)	\$ 35,000.00	2.18%

Mastec of North America, Inc. submitted an MBE/WBE Compliance Plan, which was approved by the Department of Small and Minority Business Resources.

**BID TABULATION**  
IFB No. RH06300001  
Traffic Signal Installation  
(188 Line Items)

<b><u>VENDOR</u></b>	<b><u>TOTAL PRICE</u></b>
<b>MASTEC OF NORTH AMERICA, INC. AUSTIN, TEXAS</b>	<b>\$1,606,821.26</b>
 Austin Traffic Signal Construction Co. LP Round Rock, Texas (MBE/MA)	 <b>\$1,762,488.00</b>

A complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- Adequate competition.
- One hundred thirty-nine notices were sent including fifteen MBEs and one WBE. Six solicitations were issued including one MBE. Two bids were received with one MBE responding and no WBE responding.
- The pricing offered represents a 36% increase from the last contract awarded in February 2002. This increase can be attributed to substantial increases in cost for steel, aluminum, and labor.

**APPROVAL JUSTIFICATION**

- Low Bidder.
- Public Works Department concurs with the recommended award herein.
- Advertised in the Austin American-Statesman and Internet.

**CIP BUDGET  
FISCAL NOTE**

**DATE OF COUNCIL CONSIDERATION:**

26-Jan-05

**WHERE ON AGENDA:**

Resolution

**DEPARTMENT:**

Public Works Department

**DESCRIPTION:** Authorize execution of a 12-month service contract with MASTEC OF NORTH AMERICA, INC., Austin, TX for traffic signal installation and services in an amount not to exceed \$1,606,821.26, with two 12-month extension options in an amount not to exceed \$1,606,821.26 per extension option, for a total contract not to exceed \$4,820,463.78.

**FINANCIAL INFORMATION:**

Project Name: Traffic Signals Upgrade  
Project Authorization: 2005-2006 Amended Capital Budget  
Funding Source: Capital Metro 1/4 Cent  
Fund/Agency/Orgn: 8581-257-9400

Total Current Appropriation	\$3,500,000.00
Unencumbered Balance	\$1,198,074.00
Amount of this Action	(\$1,000,000.00)
Estimated Available	<u>\$198,074.00</u>

Ref: 8581-257-VARIOUS

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Project Name:  
Project Authorization: 2005-2006 Amended Capital Budget  
Funding Source: 1998 G. O. Bonds Proposition 1  
Fund/Agency/Orgn: 8780-607-2150

Total Current Appropriation	\$27,463,968.00
Unencumbered Balance	\$773,181.00
Amount of this Action	(\$606,821.26)
Estimated Available	<u>\$166,339.74</u>

Ref: 8780-607-VARIOUS

Financial Approval: Rusty Cobern

Date: January 10, 2006